



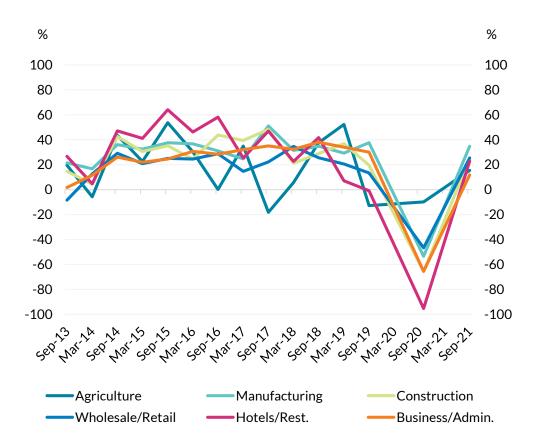
SME credit supply and demand in the pandemic recovery Elena Durante and Niall McGeever

Outline

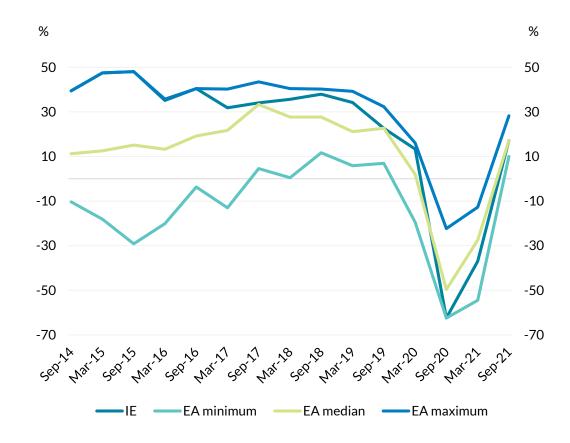
- 1. SME trading performance
- 2. Policy context
- 3. New lending
- 4. Credit demand
- 5. Credit supply

1. SME trading performance

SME turnover recovery is continuing...



...as it is elsewhere in Europe



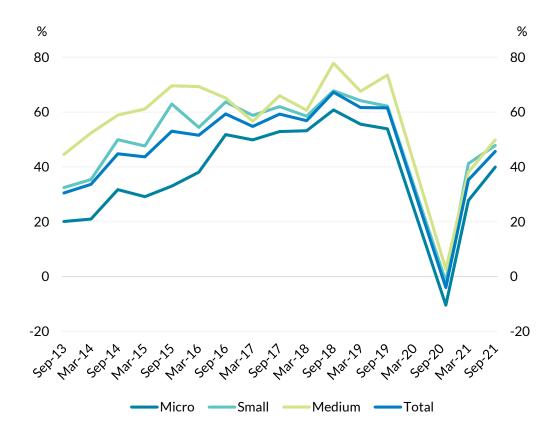
Source: SME Credit Demand Survey

Source: ECB SAFE

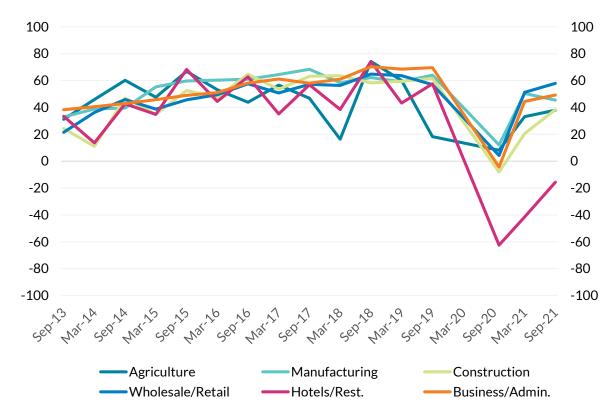
Central Bank of Ireland - PUBLIC

1. SME trading performance

Profitability is also recovering...



...with signs of a slower recovery in some sectors

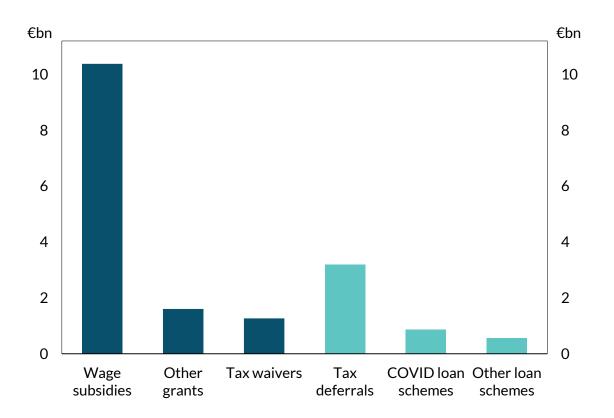


Source: SME Credit Demand Survey

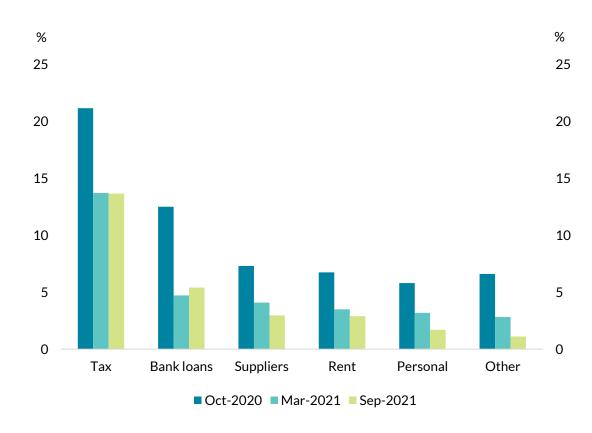
Source: SME Credit Demand Survey

2. Policy context

Government supports were large and mainly in the form of grants



Firms continued to defer payments on liabilities

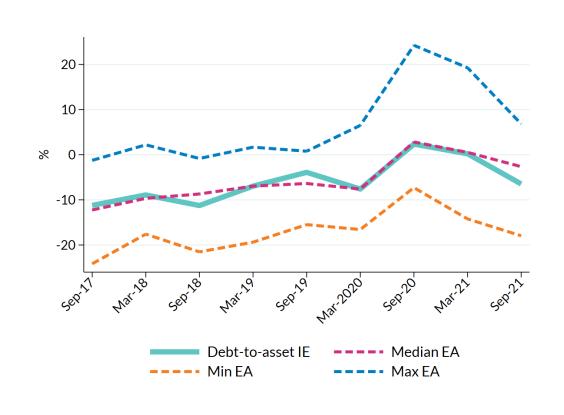


Source: DETE; Revenue Commissioners

Source: SME Credit Demand Survey

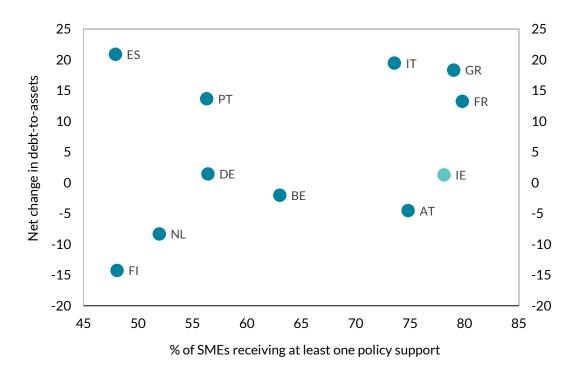
2. Policy context

The amount of bank debt owed by Irish SMEs stayed relatively steady



Source: ECB SAFE

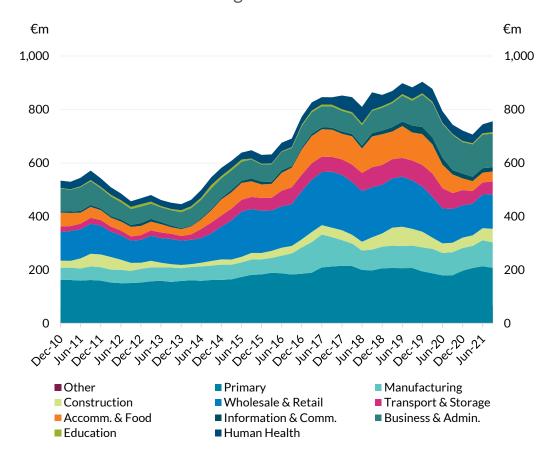
Grants have helped mitigate debt overhang risk



Source: ECB SAFE

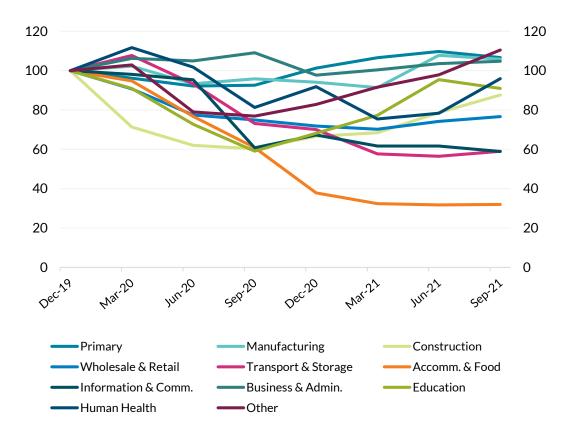
3. New lending

New bank lending has fallen to 2016 levels...



Source: Central Bank of Ireland

...and Accommodation & Food has seen the largest decline

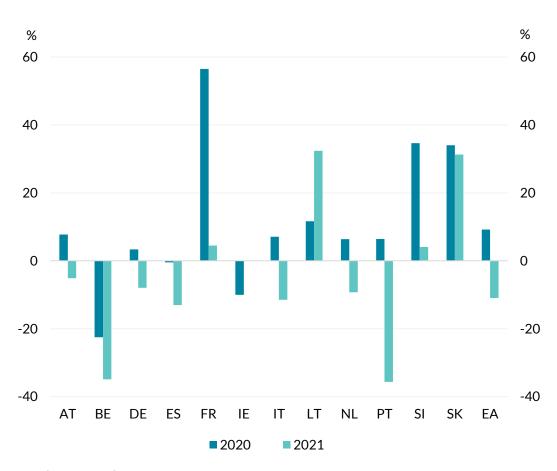


Source: Central Bank of Ireland

Central Bank of Ireland - PUBLIC

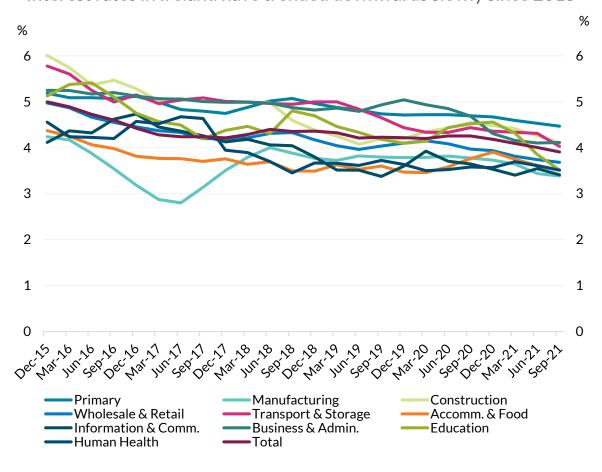
3. New lending

New lending under €1m in Europe has fallen below 2019 levels



Source: ECB

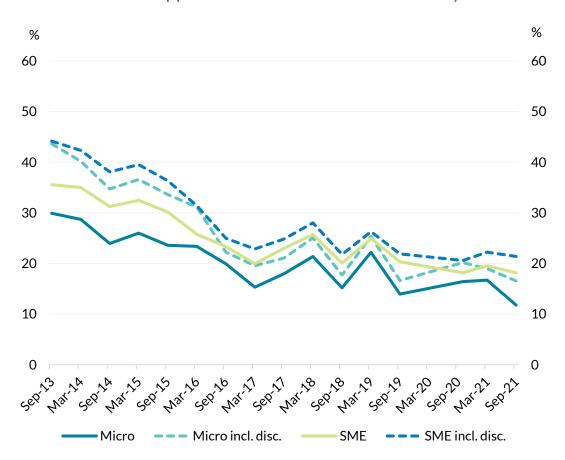
Interest rates in Ireland have trended downwards slowly since 2015



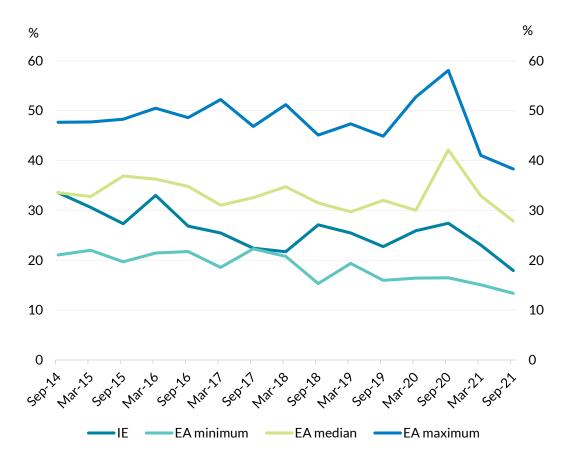
Source: Central Bank of Ireland

4. Credit demand

The credit application rate in Ireland is relatively low...



...and application rates in Europe have fallen from pandemic highs

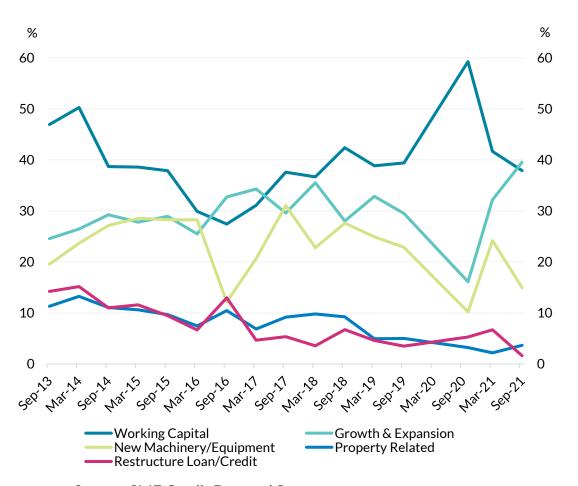


Source: SME Credit Demand Survey

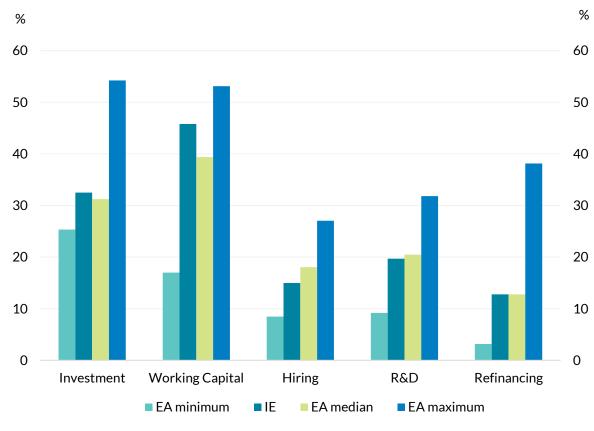
Source: ECB SAFE

4. Credit demand

Borrowing for liquidity and investment have normalised...



...and Ireland looks to be in line with other countries in Europe



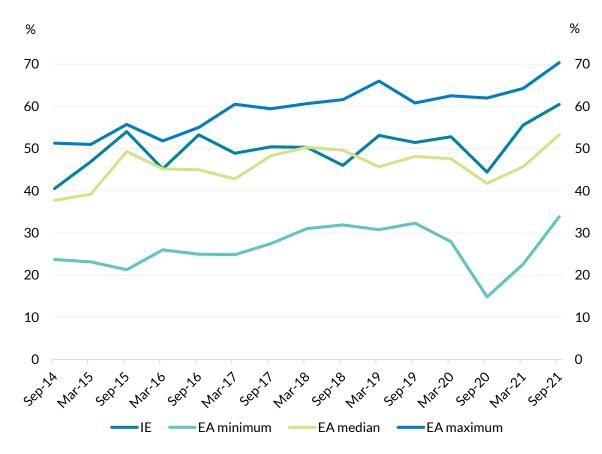
Source: SME Credit Demand Survey

Source: ECB SAFE

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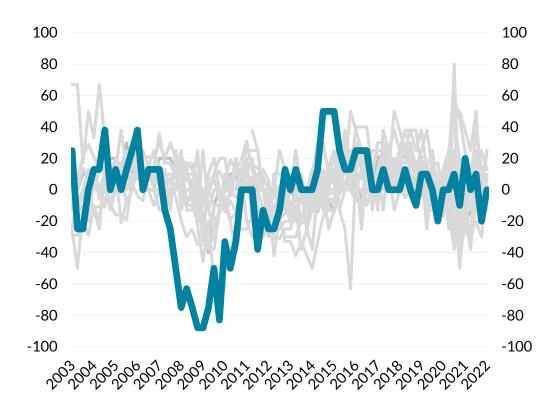
4. Credit demand

The main reason for not applying was sufficient internal funds



Source: ECB SAFE

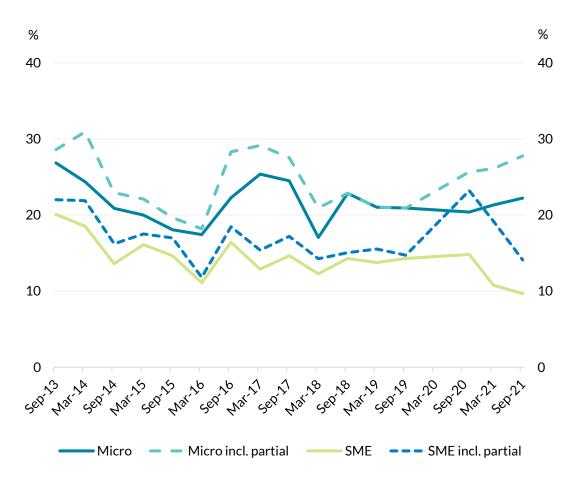
Banks have reported some weakness in SME credit demand



Source: ECB Bank Lending Survey

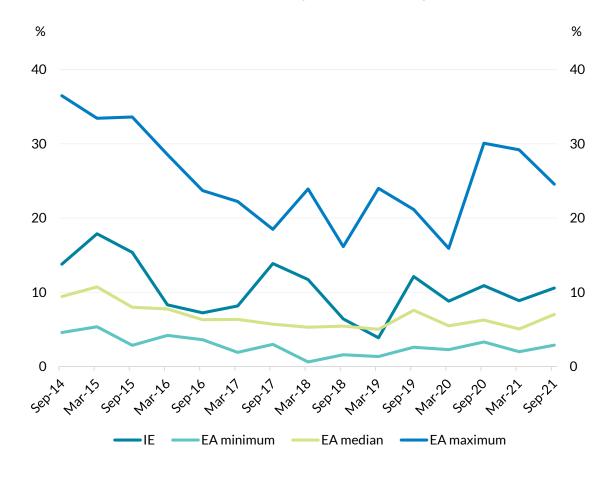
5. Credit supply

Rejection rates are relatively stable...



Source: SME Credit Demand Survey

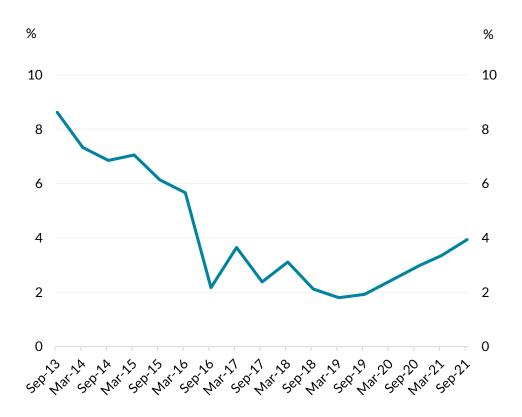
...with a similar picture in Europe



Source: ECB SAFE

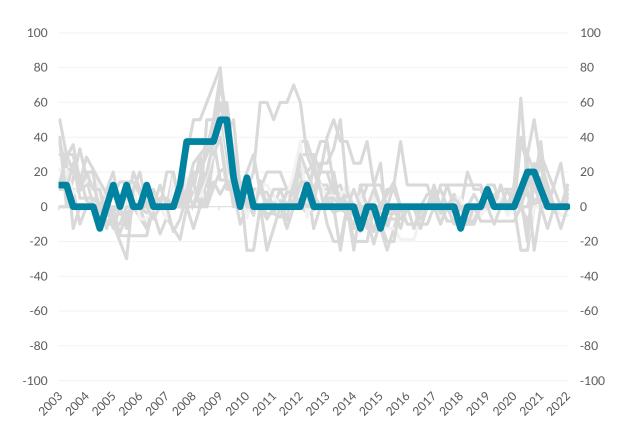
5. Credit supply

The rate of borrower discouragement has risen modestly



Source: SME Credit Demand Survey

Banks are no longer tightening credit standards



Source: ECB Bank Lending Survey

Summary

- 1. SME turnover and profitability are recovering
- 2. Policy supports and forbearance have provided extensive liquidity finance
- 3. New lending is down moderately, mainly due to pandemic-affected sectors
- 4. Credit demand is relatively low
- 5. Credit supply indicators show little sign of stress